



Business Management Trainee

About OPPO:

A global pioneer in technology innovation, OPPO provides cutting-edge devices and services to empower users in an intelligently connected future.

The OPPO brand was first registered in 2001 and OPPO was officially incorporated in 2004. To date, OPPO has expanded its business presence to more than 40 countries and regions, with over 400,000 sales outlets worldwide. With nine Intelligent Manufacturing Centers, six Research Divisions, four R&D Centers and a London-based Global Design Center, OPPO has more than 40,000 employees around the world. OPPO was awarded as “Most Respected Chinese Company” by The Economic Observer in 2018 for the third consecutive year and was also included on Boston Consulting Group’s “2018 BCG Global Challengers” list. Also in 2018, OPPO received the Canstar Blue “Most Satisfied Customers” award for the second year in a row. In 2019, OPPO earned a spot on the “Top 50 Chinese Global Brands” ranking by BrandZTM, the leading global authority on brand power.

About the job:

We are currently looking for fresh talents to empower our Italy HQ in Milan, that are willing to move their first steps in the world of Retail and Sales in a fast paced and fast-growing environment.

Our goal is to cultivate future backbones/managers of the company by following a growth path from Retail Field Specialists - Retail Area Managers - Area Managers – Key Account Managers, who understand the running mechanism in the field and familiar with the clients (POS/sub-dealers/KA..etc.).

The Business Management Trainee that we’re looking for will take care of the following activities:

1. Close to the consumers to implement market policies, formulate market plans, implement sales plans, lead the sales team, and complete sales goals;
2. Manage the regional sales team, promote team building and cultural implementation, and build a sales team that can fight tough battles;
3. Maintain the brand image and enhance the brand foundation of the regional market.

Requirements:

1. Bachelor degree or above, majors are not limited.
2. Languages: Italian at mother tongue level, fluent knowledge of Chinese and English.
3. 1-2 years of working experiences would be a plus;
4. High-potential in self-development, strong learning ability;
5. Driving License.

Are you ready to embrace the challenge? Join us and let’s grow together!